

# CHAPTER I

## INTRODUCTION

### A. BACKGROUND OF THE STUDY

Union is a collection of people who work together to meet one or more economic needs or to cooperate in doing business. It can be clearly distinguished from the body of business entities or business actors who prefer capital more. Thus the Union as a business enterprise prioritizes the human factor and works on the basis of humanity for the welfare of its members. Although the Union is a collection which upholds the values of humanity, but Unions are not charities.<sup>1</sup>

In GBHN (1988) stated that “the Union as people economic movement should continue to be encouraged its development in order to realize economic democracy. The Union should be able to develop into an independent, people’s economic institution which growth is rooted in society. Hence needs to increase awareness, enthusiasm and ability of the public to cooperate, among others through education, counseling and coaching management of Unions. Furthermore, to increase the active participation of members at all levels as well as institutional linkages between primary, central and main”.<sup>2</sup>

Unions is closely related to entrepreneurs, Since entrepreneurship theory is often unable to provide satisfactory answers to the problems encountered in analyzing and building Unions, it should be realized the facts show that Union organizations only cover a part of all economic activities and Unions will be able to live only in very special conditions.<sup>3</sup>

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<sup>1</sup> Ninik Widiyanti, *Koperasi dan Perekonomian Indonesia.*, Jakarta: Bina Aksara, 1989 p. 3

<sup>2</sup> *Ibid.*, p. 5

<sup>3</sup> Nuri Hidayati, “*Strategi Kopontren dalam Membentuk Jiwa Wirausaha Mahasantri Ponpes Nurul Jadid Paiton Probolinggo*”, Skripsi S-1 Universitas Islam Negeri (UIN) Maulana Malik Ibrahim Malang 2016, p. 2

*Pondok Pesantren* is one of the oldest Islamic educational institutions in Indonesia. Its existence and its role in the intellectual life of the nation have been recognized by the community. In its development, *Pondok Pesantren* serves as a center for guidance and teaches Islamic religious sciences.

*Pondok Pesantren Union (Kopontren)* is a group of students who work together and funded by *Pondok*, it aims work for students and *pondok pesantren*. Therefore, it can be interpreted that *Pondok Pesantren Union (Kopontren)* have principles; from students, to students. This Union is managed by the students themselves, led by one of the chairman and supervised by Headmaster of *Pondok Pesantren*. *Pondok Pesantren Union (Kopontren)* is an economic facility located within *Pondok Pesantren*, as a medium for students to do work practices, so there is a balance of the pattern of religious education and entrepreneurship education.<sup>4</sup>

*Pondok Pesantren Union (Kopontren)* needs a good management. Includes economic activity and students participate in managing the ongoing economic process. This provides direction for students in economic activity to use as education media for students. Thus, in *Pondok Pesantren Union (Kopontren)* in addition to the commercial economic objectives, the Union must also considers its social objectives and ideals, especially for its members. A good *Pondok Pesantren Union (Kopontren)* should try and be able to provide lessons that are forming the entrepreneur spirits.

One of the Unions that has the background as described above is a Union located in Pondok Modern Darussalam Gontor Ponorogo East Java, therefore it is urgently needed to analyze the management of *Kopontren* there. Based on the description above, it is interested to examine the problems and put it into the form of a thesis entitled,

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<sup>4</sup> Agus Eko Sujianto, *Performance Appraisal Koperasi Boarding school* (Yogyakarta: Teras, 2011) p. 7

## **THE INFLUENCE OF UNION MANAGEMENT ASSIGNMENT TOWARDS THE STUDENTS ENTREPRENEURS SPIRIT (A CASE STUDY AT DARUSSALAM GONTOR MODERN ISLAMIC INSTITUTION PONOROGO).**

### **B. PROBLEM FORMULATION**

From the background above, researcher found that Pondok Modern Darussalam Gontor have *Pondok Pesantren* Union (*Kopontren*), also Pondok Modern Darussalam Gontor assign students in *Kopontren*'s management.

In order to achieve the purpose of this study, the main problems are formulated as:

1. How does the assignment concept in the management work?
2. How does the assignment influence forming the Student's entrepreneur spirit in Pondok Modern Darussalam Gontor Ponorogo?

### **C. PURPOSE OF THE STUDY**

In accordance with the formulation of the problems, then the goal to be achieved in this research is:

- a. To analyze the concept of assignment in the management of *Pondok Pesantren* Union (*Kopontren*) in Pondok Modern Darussalam Gontor Ponorogo in forming the entrepreneurs spirit of the students.
- b. To examine the influence of assignment in the management of *Pondok Pesantren* Union (*Kopontren*) in forming the Student's entrepreneurs spirit in Pondok Modern Darussalam Gontor Ponorogo.

### **D. THE SIGNIFICANCE OF THE STUDY**

The significances of this study are:

- a. For the author, this research is useful to add and expand the knowledge, especially about the concept of *Pondok Pesantren*

- Union (*Kopontren*) management in Pondok Modern Darussalam Gontor Ponorogo in forming the entrepreneurs spirit of the students.
- b. For the institutions studied, this research is useful to provide input based on the results of research and expand the theoretical basis of conducting surveys in the field so as to provide knowledge about the Union.
  - c. For The Headmasters of *Pondok Pesantren*, it is expected to provide guidance to the management of *Pondok Pesantren* Union (*Kopontren*) to always make the Union as a medium of economics education.

#### **E. Systematic Discussion**

Systematic of writing this final task is as follows:

CHAPTER I: The first chapter, describes the background of the study, about *Pondok Pesantren* Union (*Kopontren*) establishment and how it became the center of the *Pondok Pesantren*'s economy itself. This chapter also contains the formulation of the problem which is a list of problems as the focus of the study, it is followed by purpose of the study and significance of the study.

CHAPTER II: The second chapter contains the general discussion of Unions and various things about the Union, also contains the understanding and education system of *Pondok Pesantren*. Moreover it also contains entrepreneurs spirit, entrepreneurship and concerned with entrepreneurship.

CHAPTER III: The Third chapter contains the research methodology that is used in this study, it contains the time and place research, research type, type and data source, population and sampling, data collection method, operational definition of variables, data analysis technique and research hypothesis.

CHAPTER IV: The fourth chapter contains data presentation and analysis, the results of data were presented and used to explain. And

the history about the *Pondok Pesantren Union (Kopontren)* or *Pondok Pesantren* itself, and the *Pondok Pesantren Union (Kopontren)* works.

CHAPTER V: The last chapter is a closing, it contains the conclusions of the study based on the problem formulation and gives suggestions to the next researchers and readers.